



Alcan Cable's STAR Program:
 Alcan Cable's STAR program is the collection, recycling and metal recovery of scrap conductors and the recycling of wood reels, which result in revenue generation to the Utility customer. This unique program is offered to our long-standing utility customers and alliance partners.

- Alcan Cable's STAR program is the most streamlined value chain in the scrap conductor business.
- We are the only North American aluminum cable manufacturer who owns and operates a complete wire chopping and cable processing production facility.
- The STAR program is managed by a team of experts dedicated specifically to the recycling of our customers' scrap and wood reels.
- Our recycling operation is ISO 9001, 14001, and OHSAS 18001 registered.
- Because our parent company, Alcan, Inc., is one of the largest recyclers of aluminum in the world, we possess the market expertise to maximize your investment recovery dollars from your scrap, obsolete and retired conductors.
- We market recovered materials directly to end users, avoiding brokers and middlemen who extract value from the process and reduce the overall return to the customer.

Alcan Cable operates throughout North America – in the U.S. as a division of Alcan Products Corporation, and in Canada as a division of Alcan, Inc. Alcan Cable has its own research and development facilities and is backed by the technology and laboratories of the Alcan Group. We're proud of our long history of providing new and innovative aluminum solutions to the many customers we serve.

Savings Through Alcan Recovery



grounded in service
 wired to innovate™



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Metal Recovery

The recovery of valuable metals from wire and cable products consists of the following steps:

HOW THE STAR PROGRAM WORKS



Scrap Take Back Made Easy -

Alcan arranges for the collection of scrap, obsolete or retired conductors remaining on the reels from your storage location or job site. By leaving scrap conductor on the reel, the customer realizes labor savings and avoids reel disposal costs. Customers can maximize their recovery revenues by providing product segregation of scrap prior to its return to the processing center.

Processing Efficiencies -

Most wire chopping processors charge additional handling fees to remove conductor from reels. Alcan Cable has designed a process to feed conductor directly from reels into the wire chopping equipment eliminating any handling fees. The separation of the metals and the granulation of aluminum into its most marketable form are an integrated process at Alcan.

Marketing Expertise -

Alcan's high quality processing allows us to develop supply contracts to provide specific grades of chopped aluminum to end users willing to pay premiums for consistent grade and format. These premiums are passed directly to the customer, maximizing the value of recovered metals for the customer.

Remittance Flexibility & Timeliness -

With the STAR program, the customer receives timely remittances and recovery reports. The total cycle time from processing to payment is 45 days or less. Alcan issues a credit remittance to the customers for their recovered metals, which can be applied to future conductor purchases. The STAR program provides the customer the opportunity to explore the concepts of Sales Tax offsets and Like-Kind Exchanges to improve the value of recovered materials.*

*Disclaimer: Neither Alcan, Inc., its subsidiary companies (including Alcan Cable), nor any of its employees are allowed to offer opinion, interpretations or explanation regarding State, Local or Federal Tax Codes or Regulations. No information contained herein can be construed as tax advice. In all cases, questions regarding the validity of tax avoidance strategies should be directed to your organization's tax specialist(s).

Wood Reel Management:

"Return, Recycle, Re-Use, and Reduce"



There are four key elements to the STAR wood reel management program:

- **Package Rationalization** - Alcan will assist you in identifying optimal packaging by product code for functional use and unit cost. An example is the use of Master Reels versus hand coils to optimize packaging cost and conductor usage.
- **Package Elimination** - In 1999, Alcan Cable was the first cable manufacturer to develop and offer MasterPak reel-less packaging for 600V underground service and overhead service conductors.
- **Recycling** - Alcan can combine the recycling of reels with the recovery of scrap conductors to achieve logistics and handling efficiencies and maximize revenue to the customer.

Four Easy Steps:

Alcan Cable's STAR wood reel management program consists of four easy steps:

1. The customer notifies Alcan Cable of reel sizes and quantities to be returned and whether they are Alcan or non-Alcan reels. The customer has a single point of contact.
2. Alcan will arrange return freight via our recycling partner.
3. Reels will be shipped to the nearest Alcan Cable plant or third party recycling center.
4. Alcan issues Reel Rewards in the form of a credit remittance to the customer.

- **Reel Rewards** - Alcan issues Reel Rewards in the form of a credit remittance to the customer for returned Alcan wooden reels meeting specific condition criteria. Incentive credit is issued for reels that can be recycled directly into Alcan's manufacturing process.

